



Crude Glycerine Quality	Spot Price DAP NW Europe	Spot Price Three Months ago	Delta
Kosher and non-GMO 80% min	EUR 420 - 480 pmt	EUR 370 - 450 pmt	+ 40
Vegetable GMO 80% min	EUR 340 - 420 pmt	EUR 320 - 400 pmt	+ 20
Technical non-vegetable 75% min	EUR 190 - 300 pmt	EUR 180 - 280 pmt	+ 15

TREND

DAP = delivered at place (Incoterm 2010).

NWE: North-West Europe

Average transport cost to customer is EUR 40 pmt



This has not been often the case that all geographical areas are so aligned in one market direction for crude glycerine. There is indeed a consensus to say that current prices are bullish all over the place and on all qualities. In Europe, biodiesel production is not forecasted to improve for the next months, and Q2 availability will most probably be still tight for all qualities. Therefore, some buyers decided to discuss already 2H of 2021 to make sure they cover their requirements. Despite recent increase of spot refined glycerine prices, refiners have difficulties to pay requested price for crude glycerine. Contracts' execution is therefore suffering since early Q1. Stock are almost empty.



Crude Glycerine Quality	Spot Price CIF Chinese main ports	Spot Price Three Months ago	Delta
Veg. NaCl (non-ASEAN) 80% min	USD 450 - 500 pmt	USD 340 - 370 pmt	+ 120
Vegetable NaCl (SEA) 80% min	USD 520 - 560 pmt	USD 380 - 410 pmt	+ 145
Technical non-vegetable 75% min	USD 320 - 370 pmt	USD 250 - 280 pmt	+ 80

TREND

CMP = China Main Ports

SEA = South-East Asia

ECH = Epichlorohydrin



The last two weeks have been decisive in the Chinese crude glycerine market as buyers decided to activate purchases in a context of strong competition from other buying areas. Therefore, buyers had no other choice than to increase their bids by more than USD 50 PMT in the last few days. Indeed, demand is good, stocks are low, and there is not many offers from the market given tight biodiesel production worldwide. In SEA, palm complex is still under pressure and there is no sign of bearishness for the time being. Palm oil output is revised lower every month and Covid issues still there creating manpower shortage in plantations.



Crude Glycerine Quality	Spot Price DDP USA	Spot Price Three Months ago	Delta
Vegetable NaCl 80% min	13 - 18 c/lb.	9 - 14 c/lb.	+ 4
Non-vegetable 75% min	12 - 15 c/lb.	8 - 12 c/lb.	+ 3,5

TREND

ULSD: Ultra Low Sulphur Diesel.

RIN: Renewable Identification Number

Average transport cost to customer in the USA is 4 c/lb.



Crude glycerine is not on offer. Biodiesel producers are worried that they cannot get enough feedstock on a physical basis, let alone at a high price, to operate at higher rates. Soybean oil is nearly \$.60/lb, a level not seen since the financial crisis of 12 years ago. RIN values are at a record so there is economic incentive to run, but without feedstock, the economics are not relevant. The only hope is that when commodities hit a peak like this there is often a sharp correction that follows. That would bring back production very quickly. We raise the price ranges again this week.



Crude Glycerine Quality	Spot Price FOB SA main port	Spot Price Three Months ago	Delta
FOB Argentinian Port	USD 400 - 450 pmt	USD 300 - 320 pmt	+ 115
FOB Brazilian Port	USD 400 - 450 pmt	USD 290 - 320 pmt	+ 120

TREND



Given tight availability worldwide, South American producers have taken advantage of spare volume to be traded, dispatching glycerine lots one by one along the weeks. This created pressure on price day by day. Argentinian biodiesel producers are still suffering from uncertainty over biodiesel demand in coming months while country is going in a deep crisis. In the meantime, crude glycerine demand from abroad, especially from China, is still high. In Brazil, availability is also tight, and buyers are now awaiting new auction to come.

These quotations are averages of price ranges pertaining in the market during the two weeks reported. They are based on bids, offers and trades heard in the market or handled by our sister company HBI during the period concerned, and we believe them to be representative of market levels. However, Oleoline® cannot accept any responsibility for these figures nor liability for commercial decisions based on the content of this report. Violation of copyright is an offence. Any distribution of this report without Oleoline®'s express agreement is a copyright violation.